



NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

FY26+ WORKLOAD FORECAST

NOVEMBER 2025



U.S. ARMY



US Army Corps
of Engineers®



Changes Since Last Update

Noted contact information for future (December) Small Business Chief

- Best Wishes to Cherie Kunze on upcoming Retirement!
- Welcome to Stormie Wicks!

Adjustments to note solicitations opened and any revised dates

Added future NSWC Boathouse project in the Norfolk Area

Additional Updates in the following slides are annotated in Blue



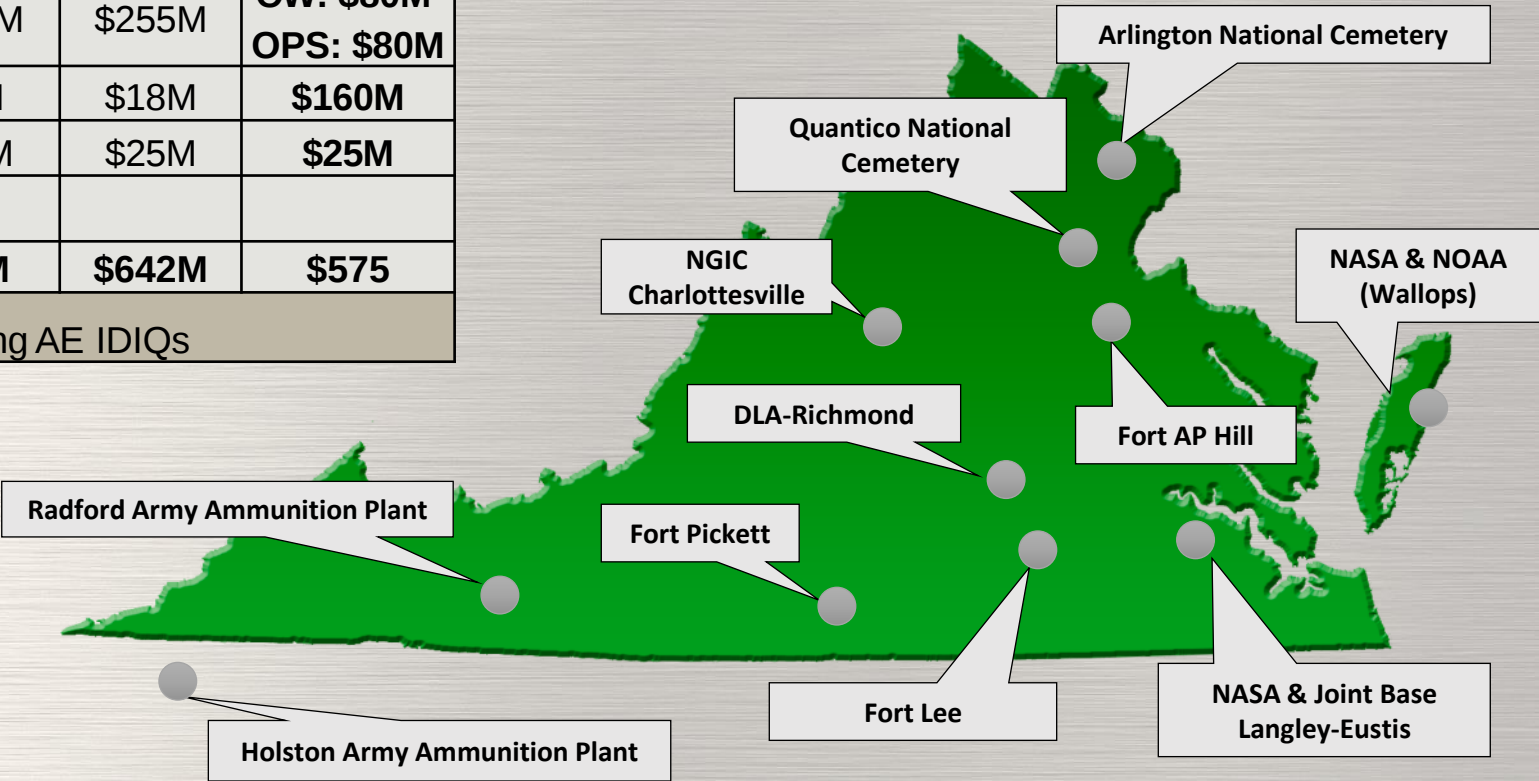
Trends/Highlights

Radford & Holston Army Ammo Plants	Civil Works Program
New Water Intake Facility (Holston) – Solicitation Open to 17 Nov Laundry Facility – Awarded Outfall 40 (Civil Focus) – Solicit 2QFY26 RFAAP Warehouses – Design Starting RFAAP Water Intake Repairs – Design Starting	Lynnhaven River Basin – Ph 2 Wetland; 12-acre wetland – FY26 Solicitation Norfolk Coastal Storm Risk Mgmt. – Approx. \$2.6B total cost, planned to be awarded in phases ▪ \$399.3M approved for construction funding from the Infrastructure Investment and Jobs Act ▪ DB Pump Station – Harbor Park – Solicit: 2QTR FY26 ▪ Construction SATOC for Phase 1A – Solicit 2QTR FY28 Additional CSRM in Hampton Roads Area in early planning Sandbridge Beach Renourishment FY24 IIJA – 1QFY26
Arlington National Cemetery - \$10-\$15M SRM/YR	Military Program
Southern Expansion – Phase III Cemetery Expansion ▪ Proposals Under Evaluation Entry Corridor Development / ADP1 Design (A-E SATOC) planned solicitation 3QFY26 ▪ Sources Sought Posted 28 October Additional A-E tasks planned under current MATOC include roads and building renovations	JBLE Program ▪ FY26 Langley, Dorm, (\$100M - \$125M) – Design Complete; Solicit 1Q FY26 ▪ FY26 Langley, Fuel System Maint. Dock, (\$25M - \$50M) - Design Complete; Solicit 1Q FY26 ▪ FY27 Langley, ACP Large Vehicle Insp. Fac, (\$75M - \$100M) - In Planning ▪ FY28 Ft. Eustis, Air Traffic Control Tower, (\$20M - \$40M) - In Design UMMC ▪ FY26 Ft. Eustis, Active Vehicle Barriers, Back-Gate (\$1M - \$5M) - In planning – Solicit: 2Q FY26 ▪ FY26 Ft. Lee, Obstacle Course (\$1M - \$5M) - In planning – Solicit: 2Q FY27



Program At A Glance

PROGRAM SUMMARY:						
	FY21	FY22	FY23	FY24	FY25	FY26
MILITARY	\$315M	\$105M	\$85M	\$ 3M	\$154M	\$120M
IIES	\$145M	\$15M	\$170M	\$5M	\$190M	\$110M
CIVIL & OPS	\$60M	\$153M	\$150M	\$150M	\$255M	CW: \$80M OPS: \$80M
ANC	\$20M	\$10M	\$153M	\$15M	\$18M	\$160M
DoDEA	\$25M	\$25M	\$25M	\$25M	\$25M	\$25M
IIJA		\$557M				
	\$565M	\$865M	\$583M	\$198M	\$642M	\$575
*Does not include new or awards from existing AE IDIQs						





Norfolk District Small Business Program

TYPE	Goal %	FY25 %	Current \$
Small Business	20%	23.21%	\$117,765,076
SDB	6%	18.65%	\$94,560,961
SDVOSB	3%	1.17%	\$5,955,568
WOSB	3%	10.52%	\$53,358,532
HUB Zone	3%	1.14%	\$5,764,135

FY 25 First Time Awards

ECC CONSTRUCTORS, LLC

Waterway Debris Removal, Claytor Lake
 First T.O. \$33,963 (mob only)
 2nd T.O. \$54,550,000/3rd T.O. \$9,900,000

NISOU ENTERPRISES

ACP Main Gate, Ft. Eustis
 Amount \$21,449,190

GIRFFIN HVAC SERVICES, LLC

Waterfield Building HVAC Repair
 Amount of Task Order: \$250,000.00

VANAR- EASTERN JV1 LLC

DSCR Bldg. 32 Roof Repair
 Amount: \$4,484,928.00

RICHARD GROUP, LLC

Laundry Facility at HSAAP
 Amount: \$17,021,678

CAPABILITY BRIEFINGS

Interested in providing a
 Capability Briefing?

POC is Cherie Kunze

Send email request with
 1-2 page CAP statement to:

cherie.a.Kunze@usace.army.mil
 (757) 675-4428

Best Wishes to Cherie Kunze
 as she retires!

New Norfolk Small Business Chief:
Stormie Wicks
stormie.b.wicks@usace.army.mil

56
 New
 Contractors
 since 2019



Overview—Norfolk CSRM Scope

City's Priorities for Construction Sequence:

- 1 Ghent-Downtown-Harbor Park
- 2 Pretty Lake
- 3 Lafayette
- 4 Broad Creek and City wide/nonstructural

LEGEND

Structural Flood Risk Management Measures

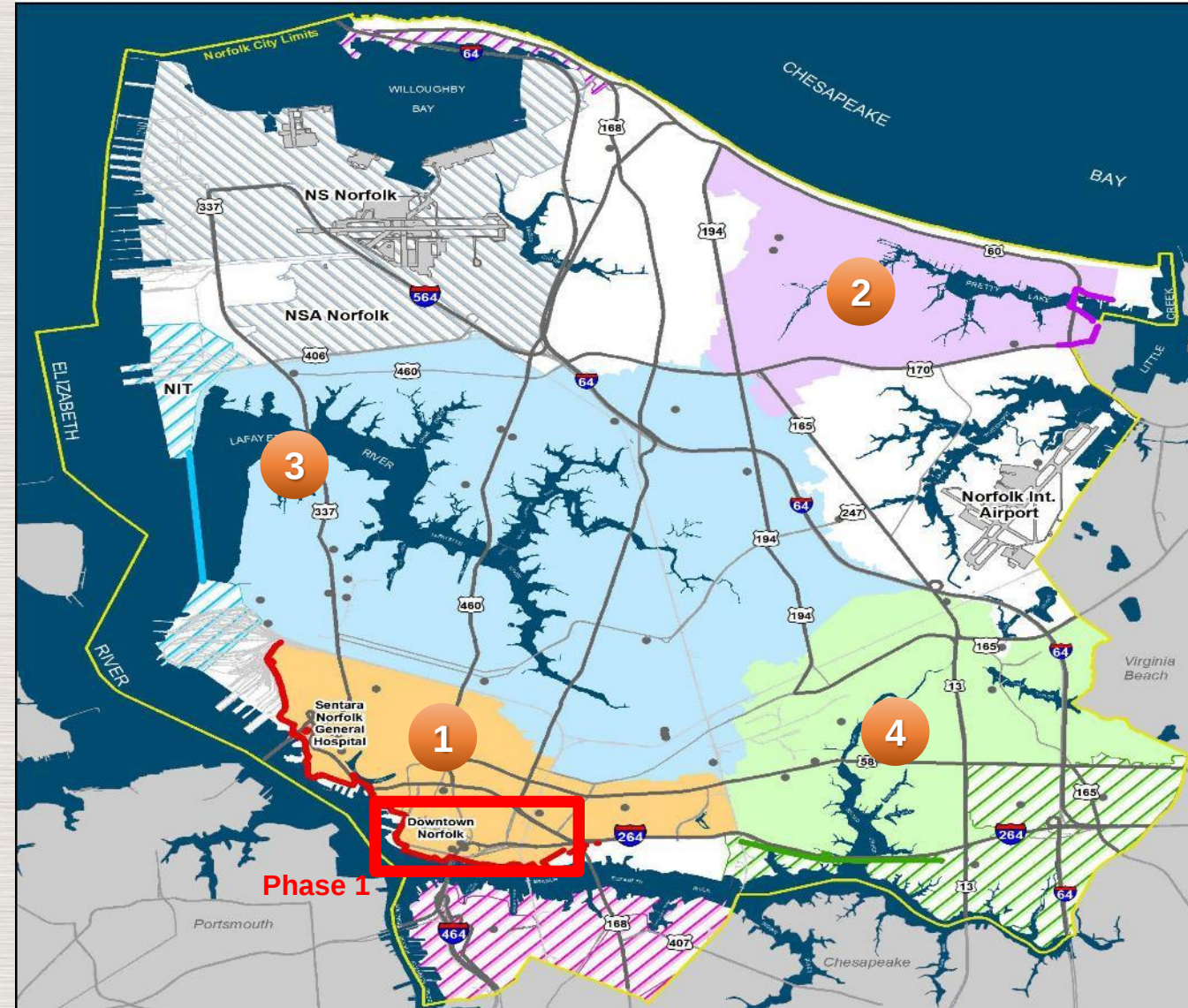
- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

Structural Measures Risk Management Area *Hatched Area Indicates Non-Structural Measures*

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area

\$372M of IIJA funding planned NCSRM Phase 1 Construction. Includes:

- 1A Floodwall
- 1A Pump Stations
- 1B Floodwall and Pump Stations
- 1 C/D





NCSRM Task Orders And Contracts

Project Element	Scheduled Award Date	Cost Estimate	Acquisition Strategy	Additional Notes
Phase 3 Design	26 SEPT 2025 (Awarded)	\$9.5M	AE MATOC	Design to 35%
Phase 1A Newton's Creek Pump Station and Tide Gate – Design	DEC 2025	TBD	AE MATOC	Design-Bid-Build, Design to 35%
Phase 1A Harbor Park Pump Station Construction	2026	\$30M-\$50M	City of Norfolk-led acquisition	Design-Build
Phase 1A Floodwall - Construction	2028	\$30M-\$75M per task order	SATOC	Construction SATOC w/Seed Project Task Order #1 - PH 1A-Water Street, Ferry Dock, and Casino/Harbor Park

**Estimated based on timeline for utility relocations and real estate certification*



IDIQ and SATOC Solicitations

Type	Location	Lead POC	Amount	Small Business or Unrestricted	Solicitation Qtr. / FY
SB AE MATOC	VA/Regional	Sarah Taylor	\$40M	SB	Under evaluation
CM Services – Norfolk CSRM	Hampton Roads	Tom Booth	\$4M	SB	FY26
DoDEA SRM x6	Various	Alex Gusev	\$4.5M each	SB	Awarded
General AE (MILCON, IIES, Cemetery, SRM)	Various	Sarah Taylor	\$249M	TBD	3Q FY26 (T)
Civil Works AE (CSRM Support)	TBD	Sarah Taylor	\$249M	TBD	2Q FY27 (T)
ANC Entry Corridor Design – SATOC	ANC	Sarah Taylor	\$50M	TBD	3Q FY26 (T)
Hydro/Land Survey	VA/Regional	Miguel Lopez-Rivera	\$6M	SB	1Q FY27 (T)

** Further Small Business socio-economic set-aside may be determined pending results of market research*



Existing IDIQS (A/E General)

Prime AE Group, Inc

Ed Chamberlayne, PhD, PE, F.SAME
ed.chamberlayne@primeeng.com
410-862-0911

Woolpert-RS&H, LLC

Doug Brown, PE, PMP, LEED AP BD+C JV
Doug.Brown@woolpert.com
618-632-2825

Benham-Stanley, LLC

Terry Karras, AIA, LEED AP
terry.karras@benham.com
314-315-8510

Burns and McDonnell Engineering Company, Inc.

Jerry Q. Jorge, PMP
jjorge@burnsmcd.com
757-317-2538

AECOM Technical Services, Inc

W. Lee Hopson Jr., PE, PMP, LEED AP
lee.hopson@aecom.com
757-306-6770

Clark Nexsen-CH2M Hill JV

Danny E. Walker, AIA, DBIA
dwalker@clarknexsen.com
757-376-2829

Note: Expires 6/27



Existing Specific IDIQs

Operations and Navigation Support

Hydrographic Survey

Waterways (exp. 3/26)

James River Dredging

Cottrell (exp. 10/25)

Craney Island Earthwork

Three Oaks (exp. 8/27)

Norfolk Harbor Environmental Sampling

EA Engineering (exp. 9/26)

Vessel Repair (exp. 8/26)

Colonna Shipyard

Fairlead Boatworks

Lyon Shipyard

Severn Yachting Center

ANC Southern Expansion Design (stand-alone, exp. 12/29)

HNTB

Gregg Schwieterman

gschwieterman@hntb.com

(804) 895-3780

Army Ammunition Plants A/E IDIQ (exp. 8/30)

Benham-WSP Joint Venture

Jeff Juris

Jeff.juris@benham.com, (314) 315-8639

Black & Veatch-Zapata JV

Patrick Carolan, PE

CarolanPT@BV.com, (931) 458-9379

Burns and McDonnell Engineering Company, Inc.

Wade Anderson, PE

Waanderson@burnsmcd.com, (540) 566-5971

Tetra Tech/Mason & Hangar Joint Venture

Matthew Rath sack PE, LEED AP BD+C, AICP

Stephen Scott, PE, FNSPE

Matt.rathsack@tetrattech.com, (586) 292-1413

Stephan.scott@masonandhanger.com, (859) 537-1322



Existing Construction MATOCS/IDIQS

DoDEA GA & AL PM/DM (exp. 3/29)

- Ahntech Inc.

DoDEA KY PM/DM (exp. 10/29)

- TIYA Support Services

DoDEA GA & SC PM/DM (exp. 3/30)

- Dynamic – HHS JV, LLC.

DoDEA NC PM/DM (exp. 6/26)

- ASI-Brymak

DoDEA West Point PM/DM (exp. 9/27)

- Ahntech Inc.

DoDEA VA PM/DM (exp. 9/28)

- Ahntech Inc.

DoDEA AE IDIQ (\$ 80M) (exp. 9/29)

- Ewing Cole and SMMA (POC: John Capelli)
- KZF Design (POC: Doug Marsh)
- Schenkel & Shultz (POC: David Torbert)
- Woolpert (POC: Doug Brown)
- Zyscovich (POC: Michael McGuinn)

ANC ROADS MATOC IDIQ (exp. 6/26)

- Metro Paving Corp.
- Miami Wiipica, LLC.



Acquisition Strategies

Use sole source in most cases to get contractors doing specialized or work at unique locations – very limited use

Always trying to expand the pool of contractors working with us:

- 13 new contractors in FY21
- 7 new contractors in FY22
- 3 new contractors in FY23
- 8 new contractors in FY24
- 5 new contractors in FY25

Currently no pool of MATOCS to support SRM work

- One D-B SRM Construction Contract put in place – Northern VA (Quantico, Ft. A.P. Hill, Dahlgren, DSCR)
- Looking to add a stand-alone for DSCR and/or minor JOC – self performing majority of trades
- Small Business Construction MATOC

Developing Construction Acquisition Plans to support Norfolk Coastal Storm Risk Management Program

- Phase 1A – SATOC - DBB
- Phase 1B – Stand Alone DBB

DoDEA

SRM Construction SATOCs

- Typically, sole source 8(a)
- Next action potentially for Virginia Area in FY26

North Carolina PM/DM

- Competitive procurements
- Typically, SB Set Aside
- Next Action in FY26



Military Installations - MILCON

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Construction	F-22 Dormitory, Langley	Stand Alone	UR	\$25M - \$100M	2Q FY26
	Active Vehicle Barriers, Back-Gate, Ft. Eustis	Stand Alone	SB	\$1M - \$5M	1Q FY27
	ACPI/ Large Vehicle Inspection Fac, Langley	Stand Alone	UR	\$25M - \$100M	4Q FY28
	Air Traffic Control Tower, Ft. Eustis	Stand Alone	UR	\$20M - \$40M	2Q FY28

** Further Small Business socio-economic set-aside may be determined pending results of market research*



Defense Supply Center Richmond (DSCR)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Construction	Overhead to Underground Powerlines	Stand Alone	SB	\$1M - \$5M	Solicited
	Replace Roof Bldg. 32	Stand Alone	SB	\$5M - \$10M	Solicited

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DSCR (FY26)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Construction	Renovate Bldg. 45	Stand Alone	SB	\$1M - \$5M	3Q FY26
	Redesign & Repave Parking Lot 7	Stand Alone	SB	\$1M - \$5M	3Q FY26
	Install Bldg. 46 Switchgear	Stand Alone	SB	\$5M - \$10M	3Q FY26
	Redesign & Repave Parking Lot 4	Stand Alone	SB	\$1M - \$5M	4Q FY26
	Building 31, Renovation	Stand Alone	SB	\$1M - \$5M	4Q FY26
	Renovate WH 32	Stand Alone	SB	\$5M - \$10M	4Q FY26
	Replace Roof Bldg. 31	Stand Alone	SB	\$5M - \$10M	4Q FY26
	Renovate Bldg. 37	Stand Alone	SB	\$5M - \$10M	4Q FY26

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Arlington National Cemetery

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Construction	Southern Expansion (Ph III) Cemetery Expansion	Stand Alone	UR	\$100M - \$250M	Under Evaluation
	Millenium Efflorescence Repairs	Stand Alone	SB	\$500K - \$5M	4Q FY26
	Crook Walk Bridge & Sec. 37 Channel Repairs	Roads MATOC	SB	\$1M-\$1.5M	2Q FY26
	Amphitheater Repairs/ Tomb Guard Quarters	Stand Alone	SB	\$8M-\$12M	FY27
	Grant & McClellan Drive Full Depth Reconstruction	Stand Alone	SB	\$5M-\$10M	FY27
	Military Women's Memorial (MWM) Roof Repair	Stand Alone	SB	\$2M-\$10M	FY27



Interagency & Environmental Services (IIES)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Construction	Holston Laundry Facility (DB)	Stand Alone	UR	\$10M - \$25M	Awarded
	NASA Wallops Shoreline Protection (Beach/Breakwaters)	Stand Alone	TBD	\$25M - \$50M	3Q FY26
	Holston New Water Intake Facility	Stand Alone	UR	\$25M - \$100M	Solicited
	NSWC Carderock—V-82 Renovation	Stand Alone	TBD	\$5M - \$10M	FY26
	Holston Outfall 40	Stand Alone	TBD	\$10M - \$25M	FY26
	NSWC Carderock—Norfolk Boathouse	Stand Alone	TBD	\$1M - \$5M	3Q FY26



FY25 Civil Works & Operations

Navigation Dredging

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Dredging	James River Task Order 6	TO	SB	\$5M - \$10M	1Q FY26
	James River FY-26 IDIQ/TASK ORDER 1	IDIQ	TBD	\$25M - \$50M	2Q FY26
	Milford Haven Jetty Repair and Dredging, VA	Stand Alone	TBD	\$5M - \$10M	4Q FY28
	Quinby Creek	Stand Alone	TBD	\$1M - \$5M	3Q FY26
	Little Machipongo Upland Placement Site	Stand Alone	TBD	\$1M - \$5M	4Q FY26
	Winter Harbor	Stand Alone	TBD	\$1M - \$5M	4Q FY26
	Craney Island Rehandling Basin	Stand Alone	TBD	\$5M - \$10M	3Q FY26

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FY25 Civil Works & Operations Dredging

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Dredging	Davis Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY30
	Deep Creek, Accomack	Stand Alone	TBD	\$1M - \$5M	1Q FY27
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	2Q FY29
	Starlings Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY26
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY28
	Nansemond River	Stand Alone	TBD	\$1M - \$5M	3Q FY26
	Chincoteague Inlet Beneficial Use of Dredged Material	Stand Alone	TBD	\$1M - \$5M	1Q FY27
	WCV Lewis Creek	Stand Alone	TBD	\$1M- \$5M	1Q FY27

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FY25 Civil Works & Operations

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Construction	Sandbridge Beach Nourishment	Stand Alone	UR	\$25M - \$50M	1Q FY26
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M - \$15M	FY26
	Great Bridge Field Office Construction	Stand Alone	SB	\$1M - \$5M	ON HOLD
	Norfolk District Pier Renovations	Stand Alone	SB	\$10M - \$25M	ON HOLD
	Craney Island Ground Improvements Design	Stand Alone	TBD	\$10M - \$25M	3Q FY26

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Service Contracts FY25

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Services	Generator Maintenance – Waterfield Bldg.	Stand Alone	SB	<\$1M	TBD
	HVAC Maintenance – Waterfield Bldg.	Stand Alone	SB	<\$1M	FY26
	Waterfield Bldg. Elevator Modernization	Stand Alone	SB	<\$1M	FY26
	Waterfield Bldg. Guard Shack Roof	Stand Alone	SB	<\$1M	FY26
	Title/Closing Contract – Multiple Projects	Stand Alone	TBD	<\$1M	TBD



Current Detailed Program Brief

HELPFUL HINTS

Respond to Market Research Efforts/ Sources Sought:

Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.

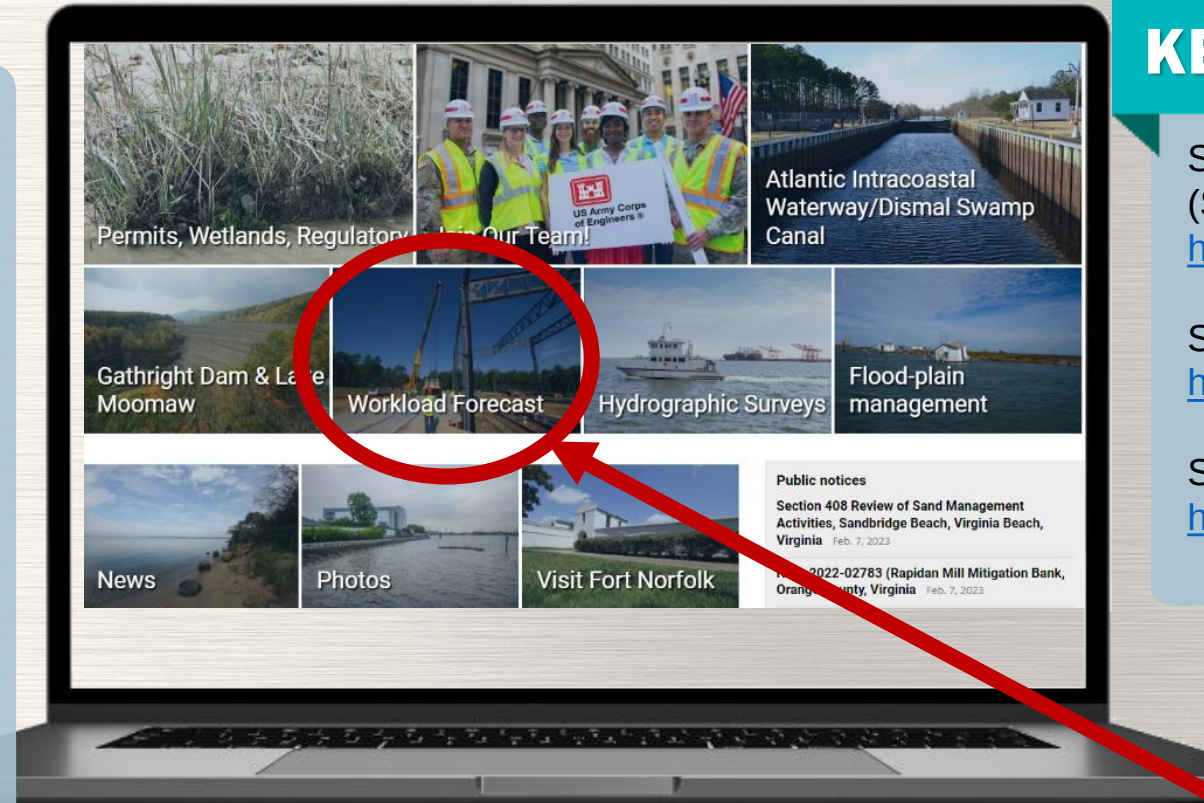
Stay Engaged! Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.

Share your best Practices and insights – we want to know how to be better business partners!

Ensure your proposals answer the information requested in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.

Requests for market research or solicitations may be found at beta.SAM.gov.

Visit our website www.nao.usace.army.mil for periodic updates to our program.



[WWW.NAO.USACE.ARMY.MIL](https://www.nao.usace.army.mil)

KEY RESOURCES

System Award Management (SAM)

<http://www.sam.gov>

Small Business Administration

<http://www.sba.gov>

Size Standards

<http://www.sba.gov/size>



Updated about every 6 weeks



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QUESTIONS?

